

# Advanced Energy® Names Weiss Instrument as New Manufacturer's Representative for SCR Power Controllers in the Northeastern U.S. Region

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FORT COLLINS, Colo., Feb. 10, 2016 (GLOBE NEWSWIRE) -- Advanced Energy Industries, Inc. (Nasdaq:AEIS) named Weiss Instrument its new manufacturer's representative for Advanced Energy® (AE®) SCR power control products in the northeastern region of the United States. Weiss Instrument now provides sales support for the Thyro-Family of SCR power controllers, including the new Thyro-PX™ model that offers remarkable flexibility, exacting control accuracy and advanced automation capabilities for thermal processes.

Headquartered in Pittsburgh, Pennsylvania, Weiss Instrument is an established supplier of temperature instrumentation and control products with over 50 years of experience providing smart instrumentation, digital controls, plant-wide automation systems and critical power protection solutions throughout the mid-Atlantic and surrounding states. The addition of Advanced Energy's SCR power control line expands Weiss Instrument's technology portfolio and offers its customers an enhanced set of application capabilities supported by its local ISO/IEC-17025 accredited service organization.

"Our reps are critical to our ability to offer attractive solutions to customers—especially new customers in new industrial markets," said Yuval Wasserman, AE president and CEO. "We recognize the significant value of these relationships to reach our customers, qualify our products for various production applications and create profitable growth for all."

"We're proud to work with AE and introduce its high-quality SCR power controllers in our region," said Robert E. Jones, Weiss Instrument CEO. "Our broad network and commitment to sales excellence, combined with the world-class thermal technologies that AE provides, will surely lead to a long-term and successful collaboration."

AE commenced its relationship with Weiss Instrument in November 2015. The states included in the agreement are Pennsylvania, Ohio, West Virginia, Maryland, New Jersey, Delaware, New York, Virginia and Kentucky. This announcement is part of a series of recent moves that demonstrates the growing network of AE representatives and distributors around the globe for nearly all of the products the company sells to improve agility, increase reach and expand its leading global technologies in the marketplace.

## About Advanced Energy

Advanced Energy (Nasdaq:AEIS) is a global leader in innovative power and control technologies for high-growth, precision power solutions for thin films processes and industrial applications. Advanced Energy is headquartered in Fort Collins, Colorado, with dedicated support and service locations around the world.

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