

Advanced Energy and Sager Electronics Sign Distribution Agreement, Expanding Access to Power Specialist Resources

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New Distribution Channel to Increase Design Resources for Engineers

FORT COLLINS, Colo.--(BUSINESS WIRE)-- Advanced Energy Industries, Inc. (Nasdaq: AEIS), a global leader in precision power conversion, today announced a North American distribution partnership with [Sager Electronics](#), Inc., a leading distributor of Interconnect, Power and Electromechanical components and provider of value-add solutions. [Advanced Energy](#) (AE) will partner with Sager to link customers to AE's power portfolio, including high voltage, low voltage and thermal products.

“Our partnership with Sager reflects our commitment to providing design engineers the resources and support needed to bring products to market quickly,” said Greg Provenzano, senior vice president sales and corporate marketing at Advanced Energy. “By leveraging Sager’s additional engineering and value-added capabilities as well as its experienced, highly-technical sales team, we’re excited to give customers access to a broader range of solutions to help them meet complex design challenges.”

Advanced Energy’s precision high voltage, low voltage and temperature measurement and control solutions are now in stock at Sager Electronics.

“Advanced Energy has established itself as a leader for reliable, high performance precision power product. Its power product portfolio complements our existing offerings and enables customers to maximize the capability of their power design,” said Sager senior vice president of marketing, Faris Aruri. “We look forward to the partnership and the value it brings to our customers.”

About Advanced Energy

Advanced Energy (Nasdaq: AEIS) is a global leader in innovative power and control technologies for high-growth, precision power solutions for thin films processes and industrial applications. Advanced Energy is headquartered in Fort Collins, Colorado, with dedicated support and service locations around the world. For more information, go to www.advanced-energy.com.

About Sager Electronics

Sager Electronics, a wholly owned subsidiary of TTI Inc., a Berkshire Hathaway Inc. company, is a North American distributor of Interconnect, Power and Electromechanical components from leading manufacturers worldwide and a provider of value-add solutions. Grounded in over 130 years of innovation and service, Sager Electronics provides customers and suppliers a unique combination of operational excellence and innovative business solutions through its Distributing Confidence® business model. Headquartered in Middleborough, MA, Sager Electronics operates a national network of field sales representatives and power systems sales engineers, strategically located service centers across North America, and a value-add Power Solutions Center located in Carrollton, TX. To learn more about Sager, visit www.sager.com.



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